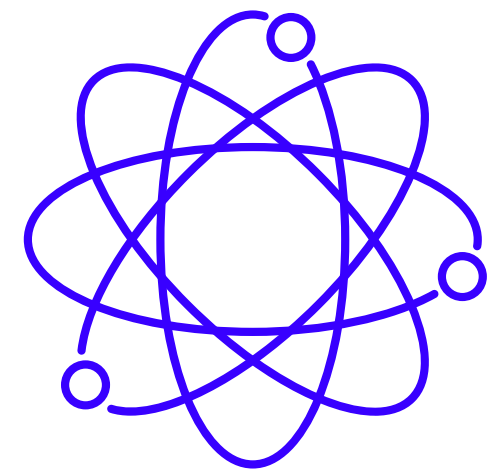


Outpayce B2B Wallet

# TURNING PAYMENTS INTO PROFIT



# We are Outpayce



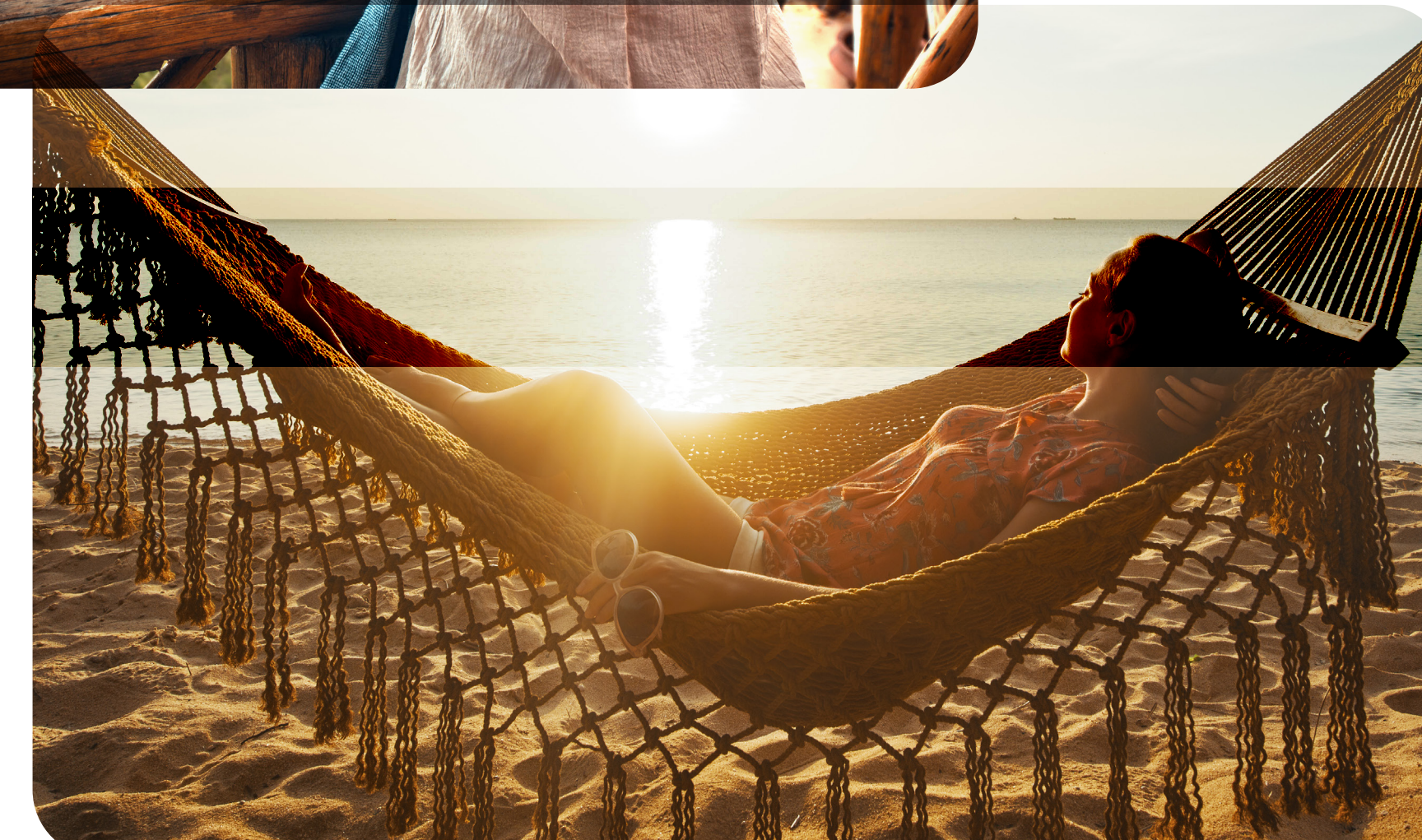
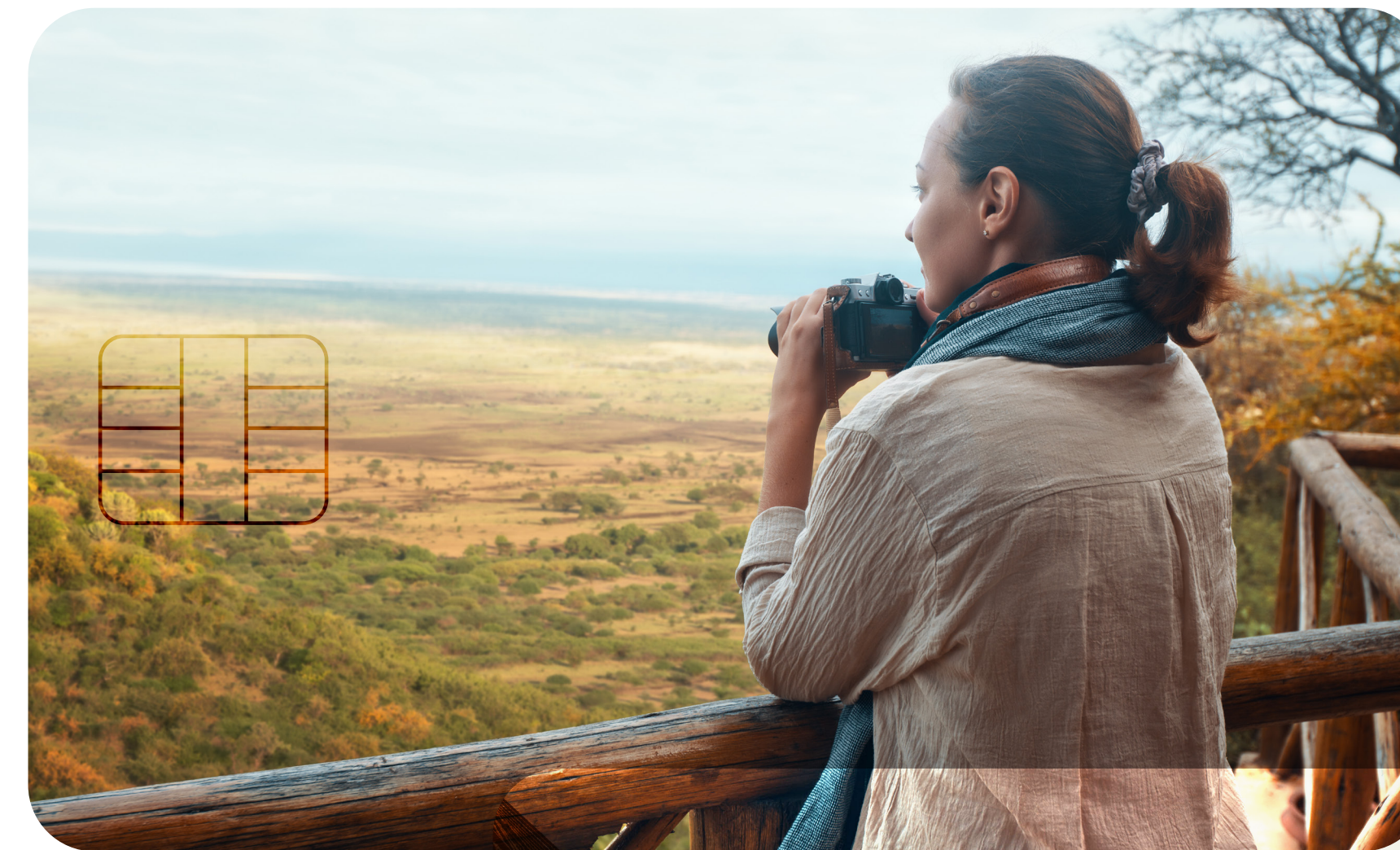
160bn

USD payments  
processed per year



+50k

customers worldwide





# We are Outpayce

Merchant  
We help you get paid

140

Alternative  
methods of  
payment

60

Payment service  
providers

420

Acquiring  
banks

Payer  
We help you to pay any travel content

14

Card types

5

Issuing banks

46

Currencies





# PAVE THE ROAD TO BUSINESS RECOVERY WITH OUTPAYCE B2B WALLET





# Pave the road to business recovery with Outpayce B2B Wallet



Generate new revenue streams  
and save on payment costs



Protect your income and  
manage payment risks



Reduce costs by  
automating processes



# Turn payments into profit

Flip the cards to reveal how B2B Wallet can help you turn payments into profit

## EARN MORE MONEY



HOW MUCH ARE YOUR B2B PAYMENTS COSTING YOU?

Payment processes such as wire transfer fees, credit card surcharges and foreign exchange fees can have a huge impact on your revenues

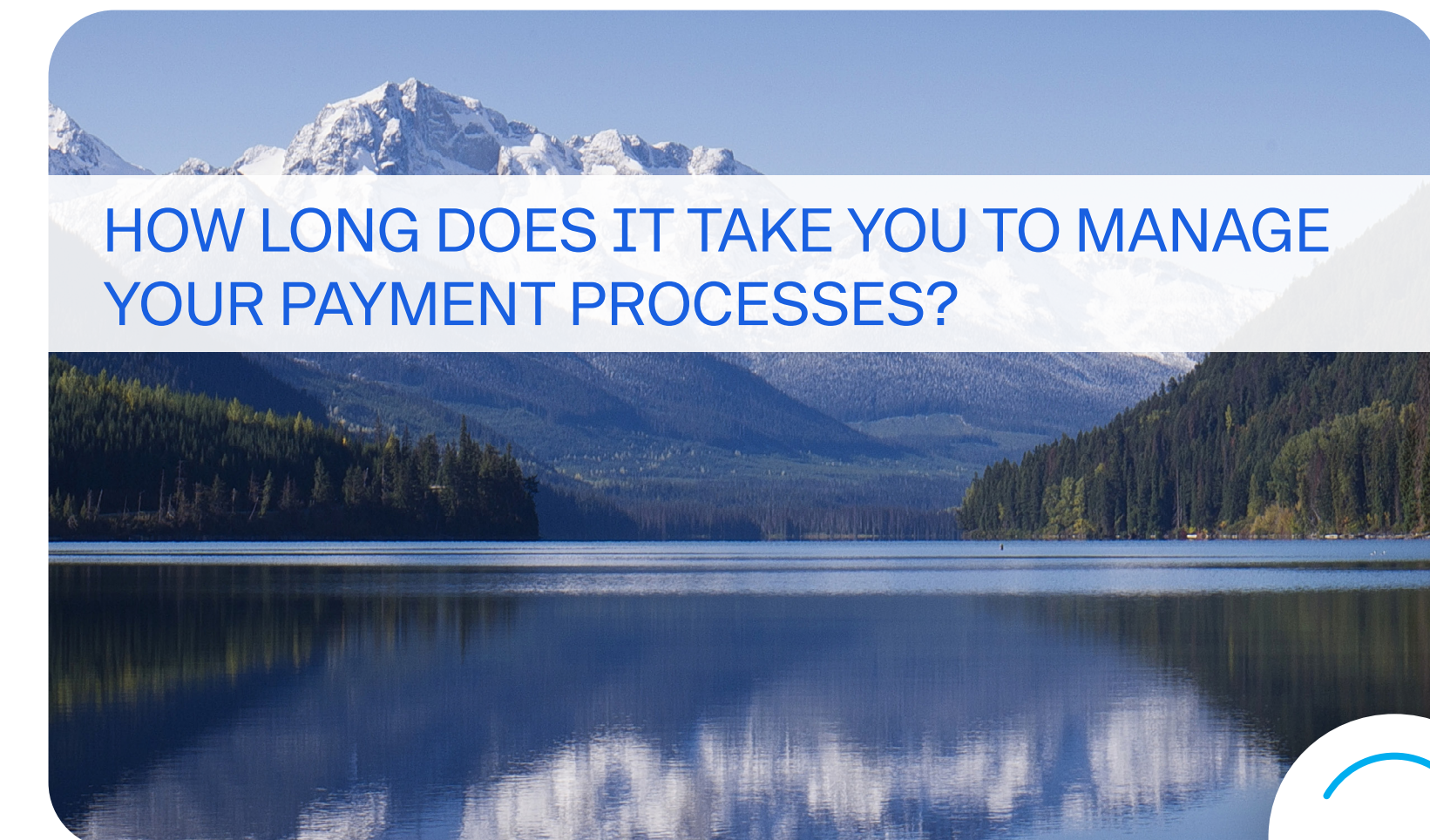
## PROTECT YOUR REVENUE



WHAT IS THE COST OF SUPPLIER DEFAULT OR OF FRAUD?

The travel industry is one of the most targeted for fraud, costing airlines, hotels and travel agencies millions in fraudulent or unauthorized transactions each year. The threat of defaulting suppliers is also a big concern

## DIGITALIZE YOUR PAYMENT OPERATIONS



HOW LONG DOES IT TAKE YOU TO MANAGE YOUR PAYMENT PROCESSES?

Unclear reports, disparate systems and management of multiple suppliers can make reporting and payment reconciliation difficult and prone to errors



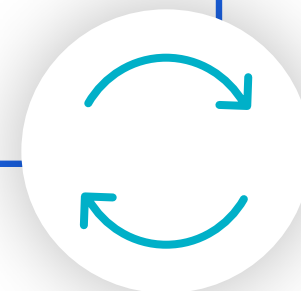
# Turn payments into profit

Flip the cards to reveal how B2B Wallet can help you turn payments into profit

## EARN MORE MONEY WITH CASH OPTIMIZATION

### With Outpayce B2B

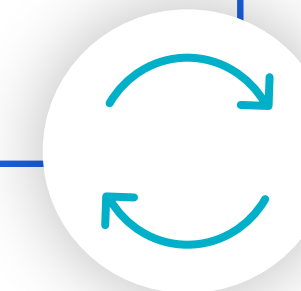
- Earn new rebate revenue of 0.8%\*, which could represent a significant increase in EBITDA
- Avoid surcharges, FX fees and transaction costs
- Optimize commissions and tax recovery
- Turn payments into profit with the Outpayce B2B Wallet decision engine



## PROTECT YOUR REVENUE

### With Outpayce B2B

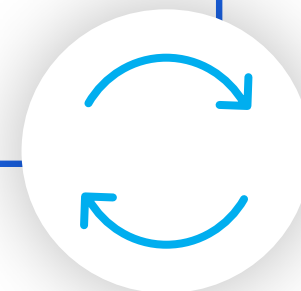
- Monitor and control card use
- Restrict card use to a specific timeframe
- Define the spend limit
- Limit use to a given office ID
- Merchant guarantees reduce exposure to supplier default



## REDUCE COSTS BY AUTOMATING PROCESSES

### With Outpayce B2B

- Fully automated payments
- Virtual card number stored on booking record and invoice to rapidly identify transactions
- Integration with front office solutions
- Booking and payment data contained in single report
- Efficient processing and reconciliation reduces manual input and reduces costs



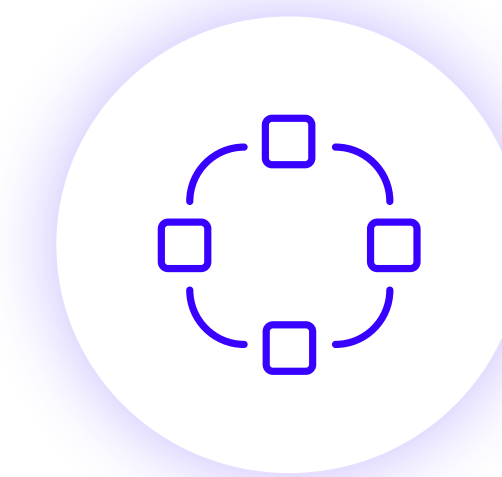
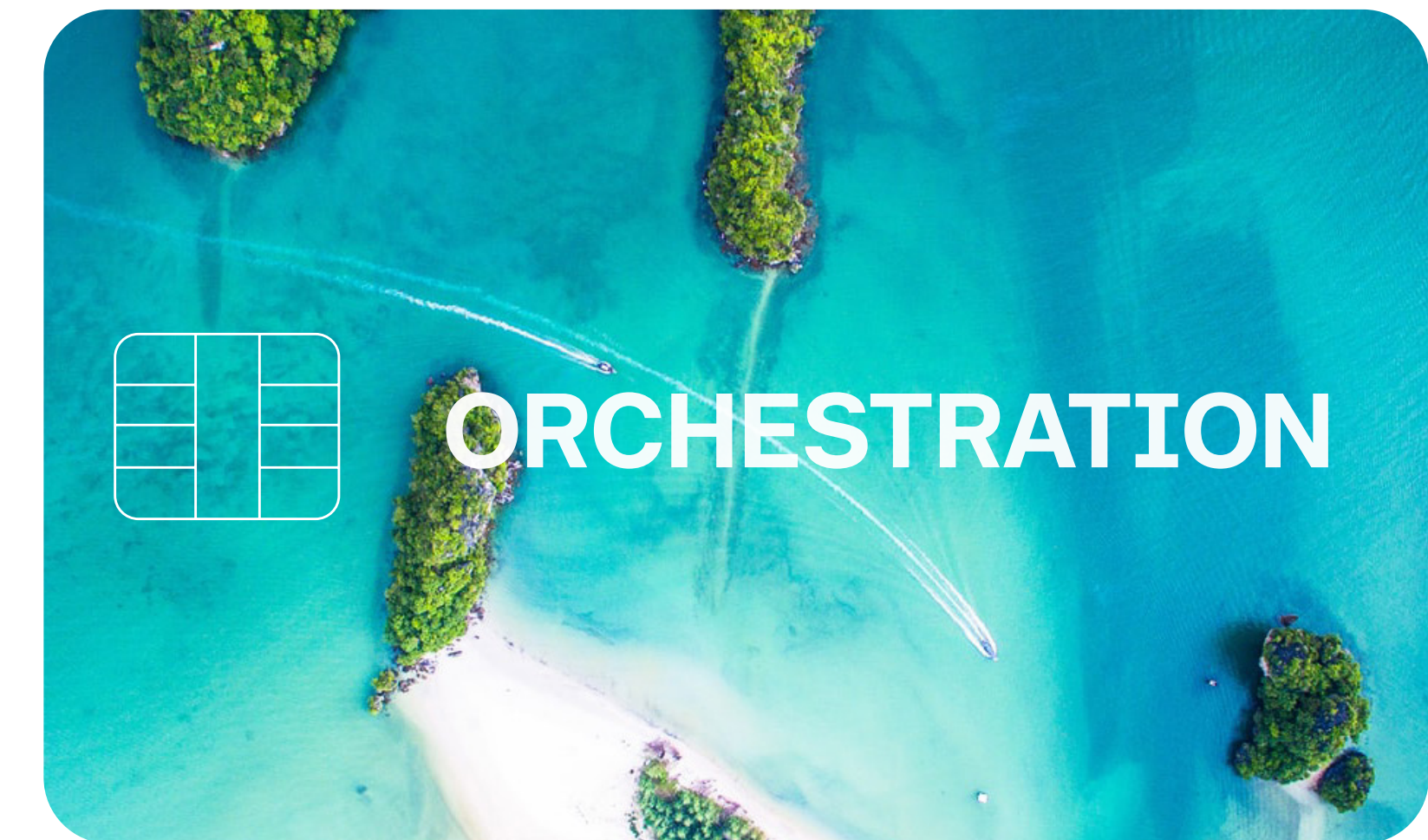
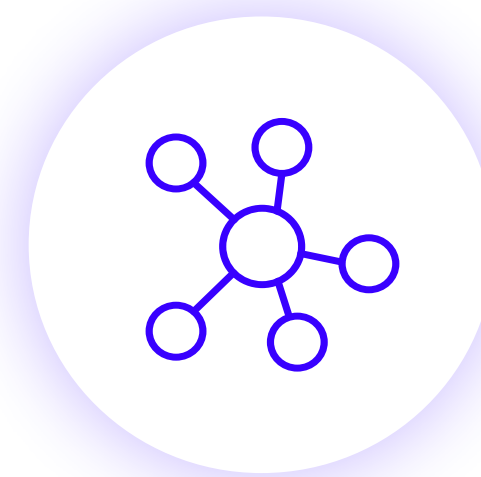
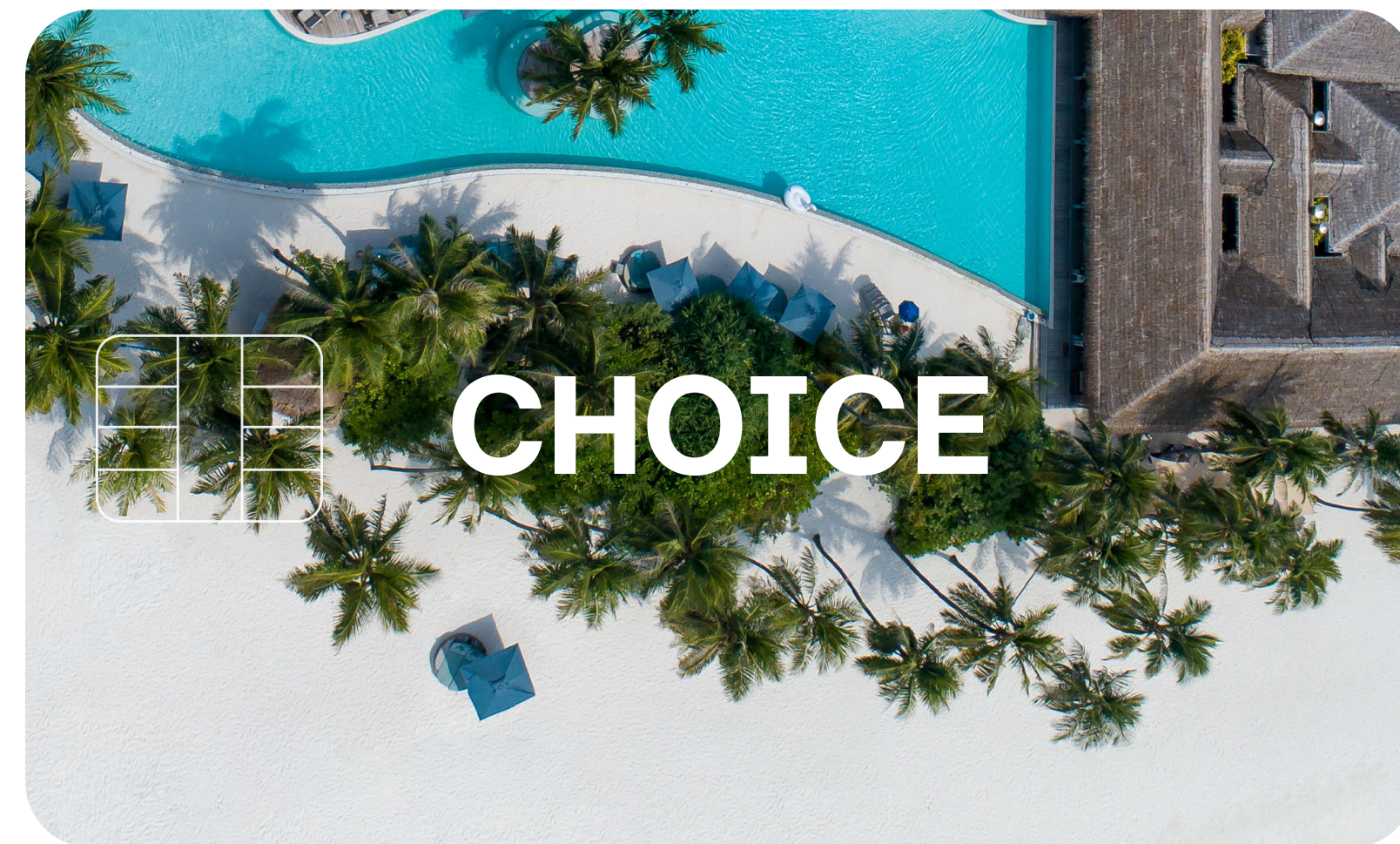


A person with a backpack is standing on a bicycle, looking out over a body of water at sunset. The sun is low on the horizon, creating a warm, golden glow. The person is wearing a blue shirt and a backpack. The background shows mountains and a calm sea.

**TURN YOUR PAYMENTS INTO  
PROFIT BY IMPROVING AND  
ENHANCING CHOICE, REACH  
AND ORCHESTRATION**

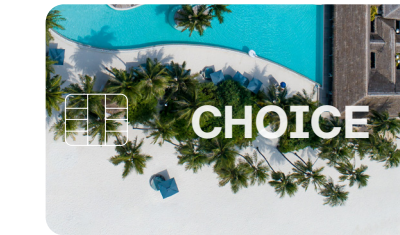


# Turn payments into profit





# Turn payments into profit



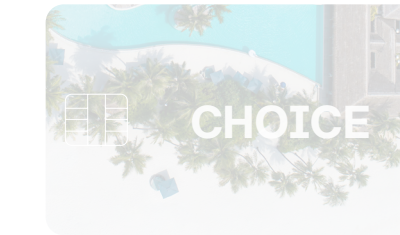
## MORE CHOICE THAN OUR COMPETITORS

We provide technical access to multi-scheme, multi-card payment options to address different supplier needs, optimizing:

- ✓ Access to partners credit card products
- ✓ Rebates with commercial cards
- ✓ Access to solution with no or reduced FX fees, leveraging local payment methods (LPMS)
- ✓ Savings, with access to partners debit cards products
- ✓ Airline acceptance with B2B Wallet Partner Pay



# Turn payments into profit

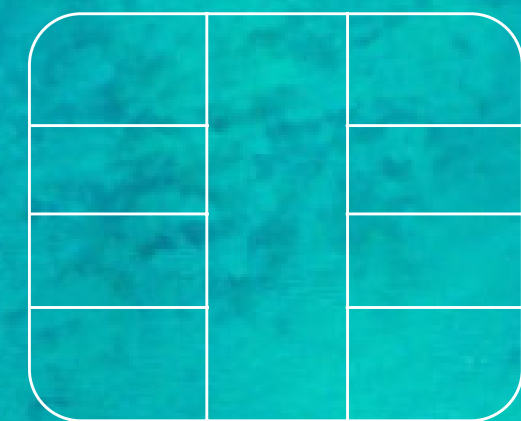
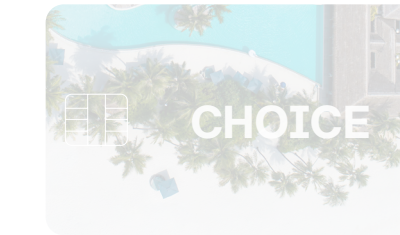


## GREATER REACH FOR ALL YOUR GLOBAL NEEDS

- ✓ Make payments in over 200 markets around the world
- ✓ Local issuers in Europe, North America, and Middle East
- ✓ 46 supported currencies
- ✓ Wallet usage for extended content, including Hotels, Marketing (Google), Corporate Purchasing



Turn payments into profit



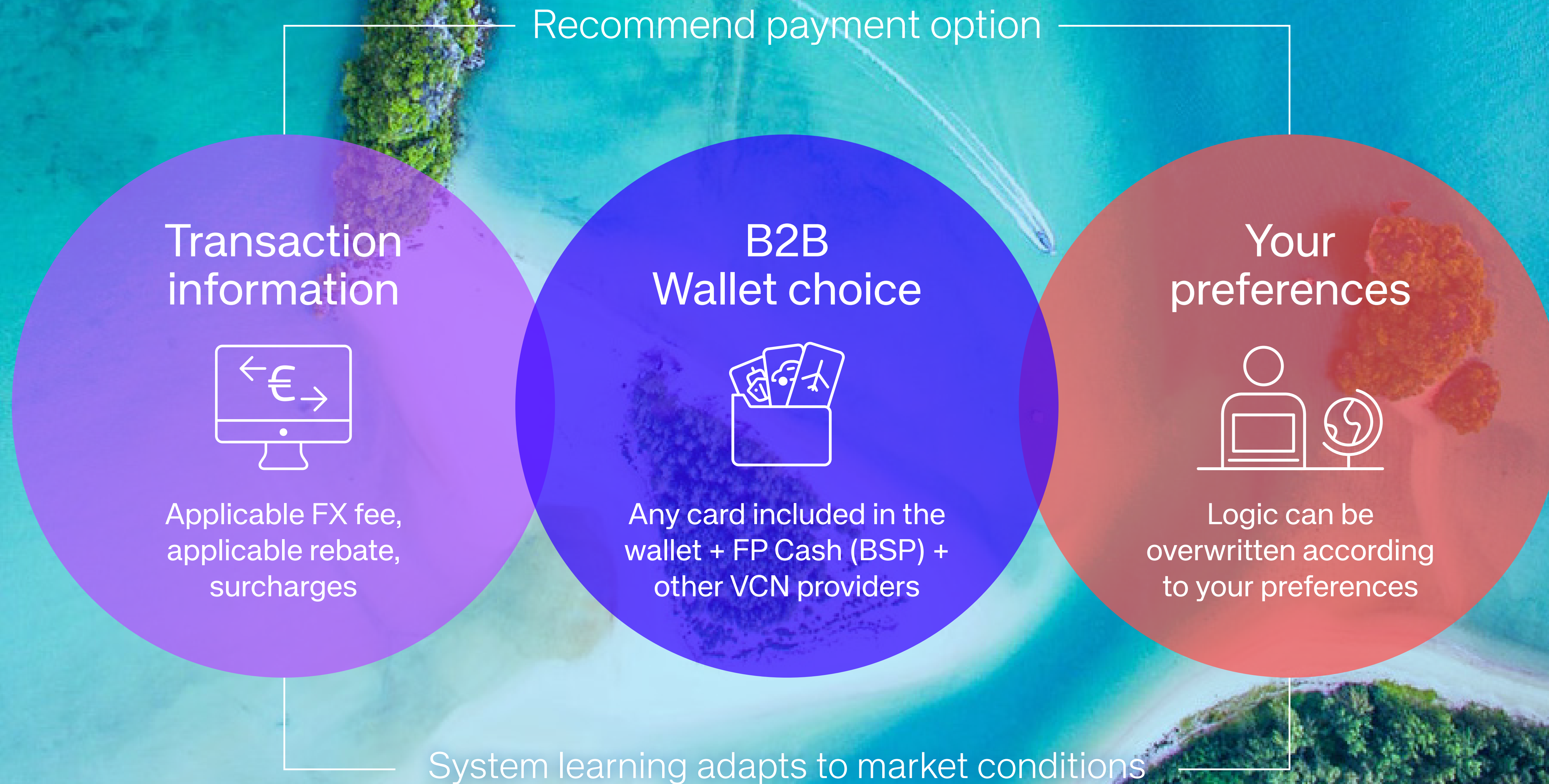
# ORCHESTRATION

## A SOLUTION TO HELP YOU ORCHESTRATE YOUR PAYMENTS

- ✓ Access multiple methods of payments, including BSP
- ✓ Orchestration based on YOUR business rules (\*)
- ✓ Available via cryptic, web services and REST/JSON
- ✓ Works with all GDS's



# ORCHESTRATION BASED ON YOUR BUSINESS RULES





# WHAT DO OUR CUSTOMERS SAY ABOUT OUTPAYCE B2B WALLET?





# How B2B Wallet helps customers



“The integration with Amadeus is a big plus for us. It is really simple.”

*BilletKontoret*  
*Carsten Pedersen CEO,*  
*BilletKontoret*



“Amadeus was able to easily deliver exactly what we need... I think it’s the best product in the market to date.”

*Rextur Advance*  
*Luciano Guimarães*  
*Director, RexturAdvance*

## How B2B Wallet helps customers





# How B2B Wallet helps customers



“Being a partner of Amadeus is part of our risk management strategy”.

*Cheryl Pang*  
*Chief Financial Officer,*  
*Shenzhen Marco Polo*  
*Technology Co.Ltd*





# OUTPAYCE B2B WALLET TURNING PAYMENT INTO PROFIT

Outpayce is devoted to help Travel Agencies turn existing challenges into profit. We achieve this by reducing the cost of payment, creating new revenue opportunities, and embracing the power of automation in a disrupted and disjointed travel landscape

\*Outpayce B2B Wallet is an Outpayce technical solution which provides access to financial services provided by financial institutions regulated in their respective country of registration ("B2B Wallet Partners"). The financial services provided by these B2B Wallet Partners are defined under and governed by the B2B Wallet Partners' respective terms and conditions as applicable to you and contracted directly between you and the B2B Wallet Partner. Outpayce is not part of that contractual relationship and will not be involved in the handling or settlement of funds nor in any other aspect related to the provision of a regulated service. Outpayce facilitates access to B2B Wallet Partners' solutions within the travel ecosystem by providing technical services, which come in the form of a dedicated access via Outpayce systems and customer support.